

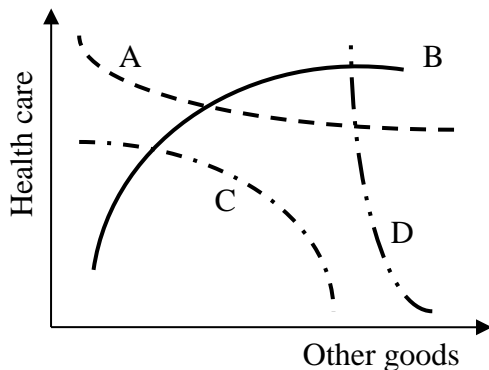
**EXAMINATION #2 VERSION A**  
**“Consumers and Demand”**  
**September 26, 2019**

**INSTRUCTIONS:** This exam is closed-book, closed-notes. Calculators, mobile phones, and wireless devices are NOT permitted. Point values for each question are noted in brackets.

**I. MULTIPLE CHOICE:** Circle the one best answer to each question. Use margins for scratch work. [1 pt each—7 pts total]

(1) Which indifference curve below violates the assumption of monotonicity?

- a. Curve A.
- b. Curve B.
- c. Curve C.
- d. Curve D.
- e. Curves B and C.
- f. None of the above.

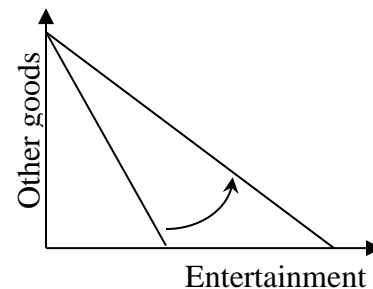


(2) All of the following utility functions yield the same formula for the marginal rate of substitution in consumption *except*

- a.  $U(q_1, q_2) = q_1^2 q_2^3$ .
- b.  $U(q_1, q_2) = 10 q_1^{2/5} q_2^{3/5}$ .
- c.  $U(q_1, q_2) = 2 \ln(q_1) + 3 \ln(q_2)$ .
- d.  $U(q_1, q_2) = 2 q_1 + 3 q_2$ .
- e.  $U(q_1, q_2) = (q_1^2 q_2^3)^2 + 100$ .

(3) In the graph below, the shift in the budget line could be caused by

- a. an increase in income.
- b. a decrease in income.
- c. an increase in the price of entertainment.
- d. a decrease in the price of entertainment.
- e. an increase in the price of other goods.
- f. a decrease in the price of other goods.



(4) If prices remain constant, but the consumer's income doubles, then the consumer's budget line

- a. becomes steeper.
- b. becomes flatter.
- c. shifts outward, away from the origin in parallel fashion.
- d. shifts inward, toward the origin in parallel fashion.
- e. None of the above.

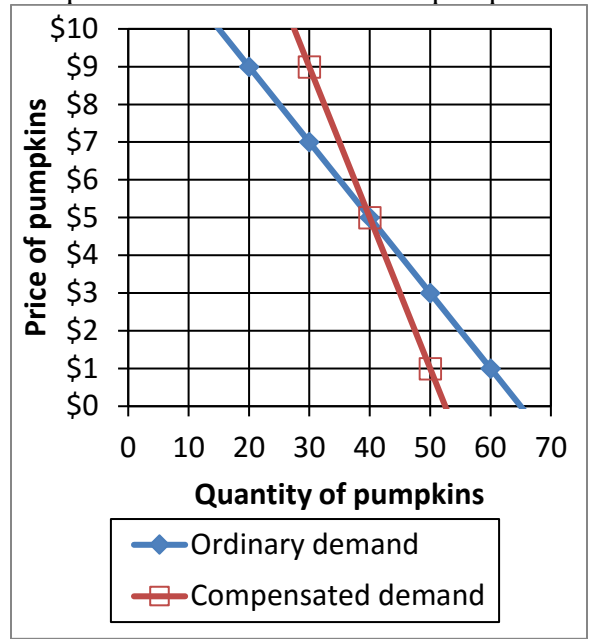
(5) Which price index tends to overestimate the rate of inflation?

- a. Laspeyres price index.
- b. Paasche price index.
- c. Fisher price index.
- d. All of the above.
- e. None of the above.

(6) The decrease in income that would exactly compensate consumers for a fall in price from \$5 to \$1, leaving consumers just as well off as before the price change, would be

- a. \$4.
- b. \$160.
- c. \$180.
- d. \$200.
- e. none of the above.

The next two questions refer to the following graph of ordinary and compensated demand curves for pumpkins.

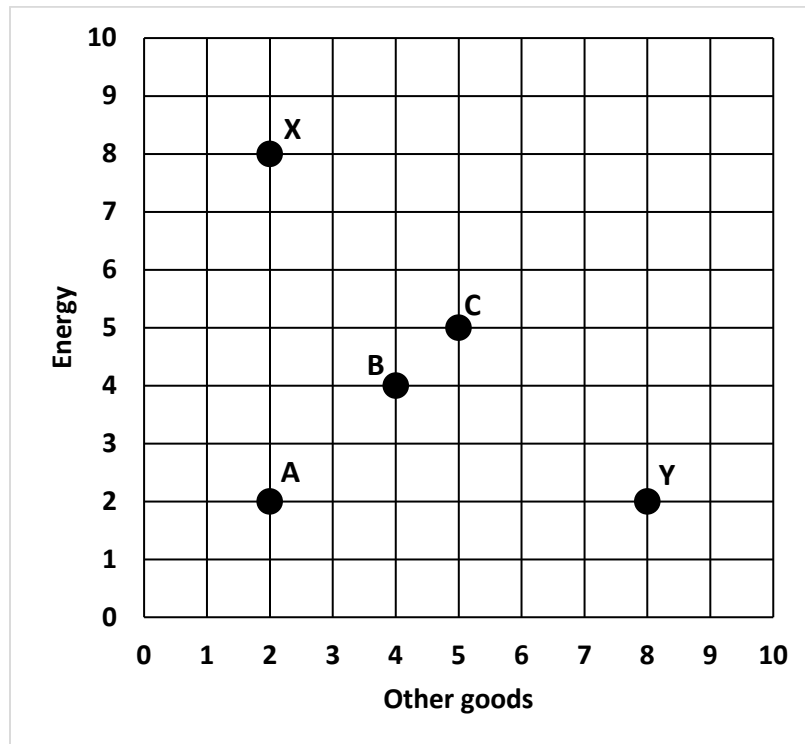


(7) If the price falls from \$5 to \$1, then consumer surplus increases by

- a. \$4.
- b. \$160.
- c. \$180.
- d. \$200.
- e. none of the above.

**II. SHORT ANSWER:** Please write your answers in the boxes on this question sheet. Use margins for scratch work.

(1) [Preferences: 3 pts] The graph below shows five bundles or combinations of goods.



The consumer's indifference curves are unknown, but the consumer's preferences are assumed to follow the assumptions of *monotonicity* and *diminishing marginal rate of substitution*. Suppose the consumer is indifferent between bundles X and Y. Compare the remaining bundles to X and Y from the consumer's perspective. In each box below, write "*more preferred than bundles X and Y*," "*less preferred than bundles X and Y*," "*equally preferred to bundles X and Y*," or "*cannot be determined*."

a. Bundle A:

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b. Bundle B:

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c. Bundle C:

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(2) [Price elasticity of demand: 10 pts] Suppose the price elasticity of demand for gasoline is  $-0.8$ , and the price of gasoline rises by 5 %.

- a. Is the demand for gasoline *elastic* or *inelastic* ?
- b. Will the quantity demanded of gasoline *increase* or *decrease*?
- c. By about how much?
- d. Will consumers' total spending on gasoline *increase* or *decrease*?
- e. By about how much?

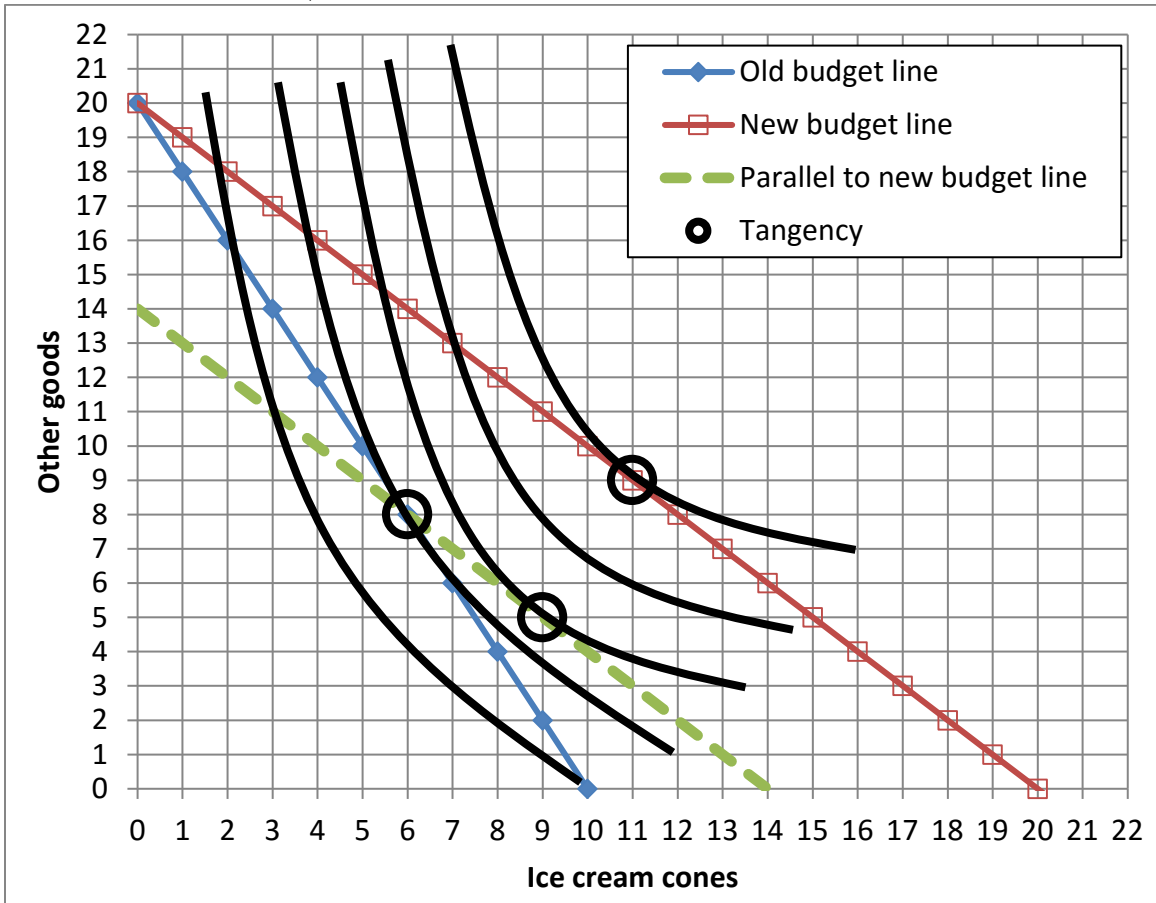
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(3) [Income elasticity of demand: 10 pts] Suppose that a consumer's income rises by 4%, and the income elasticity of demand for hotel rooms is 1.5 .

- a. Does the income elasticity indicate that hotel rooms are an *inferior* good, a *necessary* good, or a *luxury or superior* good?
- b. Will the quantity demanded of hotel rooms *increase* or *decrease*?
- c. By about how much?
- d. Will the share of the consumer's budget devoted to hotel rooms *increase* or *decrease*?
- e. By about how much?

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(4) [Substitution and income effects: 12 pts] Consider the indifference-curve diagram below. Assume the consumer has \$60 income.



- What was the price of an ice cream cone on the old budget line?
- Given the old budget line, how many ice cream cones does the consumer demand?
- What is the price of an ice cream cone on the new budget line?
- Given the new budget line, how many ice cream cones does the consumer demand?
- Compute the *change* in quantity of ice cream cones demanded due to the substitution effect:  $\Delta q^{\text{sub}}$ .
- Compute the *change* in quantity of ice cream cones demanded due to the income effect:  $\Delta q^{\text{inc}}$ .

\$	
	ice cream cones
\$	
	ice cream cones
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	ice cream cones

(5) [Slutsky equation: 10 pts] The Slutsky equation in elasticity form is given by

$$\epsilon = -S \eta + \epsilon^{\text{comp}}$$

where, as usual,  $\epsilon$  denotes the own-price elasticity of demand,  $S$  denotes the share of total consumer spending devoted to the good (a fraction),  $\eta$  denotes the income elasticity of demand, and  $\epsilon^{\text{comp}}$  denotes the compensated demand elasticity. Suppose that for medical care,  $\epsilon = -0.4$ ,  $S = 0.10$ , and  $\eta = 0.6$ .

a. Compute the compensated demand elasticity ( $\epsilon^{\text{comp}}$ ).

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Suppose the price of medical care rises by 10%, but the consumer's income does *not* change.

b. Does the quantity demanded of medical care *increase* or *decrease*?

c. By about how much?

d. How much of this change is due to the income effect alone?

e. How much of this change is due to the substitution effect alone?

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(6) [Cost-of-living indexes: 6 pts] Suppose we are given the following data on prices and quantities consumed of food and other goods.

	Food		Other goods	
	Price	Quantity	Price	Quantity
Old period	\$4	20 units	\$5	4 units
New period	\$6	15 units	\$5	8 units

Assume that all cost-of-living indexes equal 100 in the old period.

a. Compute the *value* of the Laspeyres cost-of-living index in the new period.

b. Compute the *value* of the Paasche cost-of-living index in the new period.

c. Give a *formula* for the Fisher cost-of-living index in the new period. The formula should include numbers but no variables.


**III. PROBLEMS:** Please write your answers in the boxes on this question sheet. Show your work and circle your final answers.

(1) [Budgets and choice: 14 pts] A consumer has the following utility function:

$U(q_1, q_2) = (q_1 - 4)(q_2 - 5)$ , where  $q_1$  denotes the quantity of sandwiches and  $q_2$  denotes the quantity of other goods. The price of sandwiches is \$5 and the price of other goods is \$10. The consumer has \$150 in income to spend on these items.

- a. [4 pts] Give an equation for the consumer's budget line. The variables  $q_1$  and  $q_2$  should be the only unknowns.

- b. [4 pts] Find a formula for the consumer's marginal rate of substitution in consumption of other goods for sandwiches—that is, the |slope| of the consumer's indifference curve with sandwiches on the vertical axis and other goods on the horizontal axis. The variables  $q_1$  and  $q_2$  should be the only unknowns. Circle your final answer.

- c. [6 pts] Solve for the quantities of sandwiches ( $q_1^*$ ) and other goods ( $q_2^*$ ) that this consumer will choose. Circle your final answers.

(2) [Properties of individual demand functions: 12 pts] Suppose an alleged demand function is  $q_1^* = \frac{I}{5p_1} + \frac{2p_2}{p_1} + 6$ , where  $I$  denotes the consumer's income,  $p_1$  denotes the price of good #1, and  $p_2$  denotes the price of good #2.

- a. Is this function homogeneous of degree zero in income and prices? Justify your answer.

- b. Find the partial derivative  $\partial q_1^* / \partial p_1$ . Is good #1 an ordinary good or a Giffen good? Justify your answer.

- c. Find the partial derivative  $\partial q_1^* / \partial I$ . Is good #1 an inferior good or a normal good? Justify your answer.

- d. Find the partial derivative  $\partial q_1^* / \partial p_2$ . Are goods #1 and #2 substitutes, complements, or unrelated in demand? Justify your answer.



(3) [Finding individual demand functions: 12 pts] A consumer has the following utility function:  $U(q_1, q_2) = q_1^2 q_2^3$ , where  $q_1$  denotes the quantity of housing and  $q_2$  denotes the quantity of other goods.

- a. Find a formula for the consumer's marginal rate of substitution in consumption of other goods for housing—that is, the |slope| of the consumer's indifference curve with housing on the vertical axis and other goods on the horizontal axis. The variables  $q_1$  and  $q_2$  should be the only unknowns. Circle your final answer.

Let  $p_1$  denote the price of housing and let  $p_2$  denote the price of other goods. Let  $I$  denote the consumer's income.

- b. Solve for the consumer's demand function for housing—that is, the formula showing  $q_1^*$  as a function of  $p_1$ ,  $p_2$ , and  $I$  (but not  $q_2$ ). Show your work and circle your final answer. [Hint: check that your answer is homogeneous of degree zero.]

- c. Solve for the consumer's demand function for other goods—that is, the formula showing  $q_2^*$  as a function of  $p_1$ ,  $p_2$ , and  $I$  (but not  $q_1$ ). Show your work and circle your final answer. [Hint: check that your answer is homogeneous of degree zero.]

**IV. CRITICAL THINKING:** Answer just *one* of the questions below (your choice). [4 pts]

(1) Amanda's utility function is  $U = q_1 q_2$ , where  $q_1$  denotes the quantity of food and  $q_2$  denotes the quantity of other goods. Suppose the price of food is  $p_1 = \$4$  and the price of other goods is  $p_2 = \$5$ . Compute the *minimum* amount of income that Amanda must have to attain a target level of utility of  $U = 500$  utils. Show your work and circle your final answer.

(2) Suppose a consumer's demand function for good 1 takes the following form:

$$q_1^* = 5 p_1^\epsilon p_2^\alpha I^\eta,$$

where  $p_1$  is the good's own price,  $p_2$  is the price of another good, and  $I$  is the consumer's income. If the demand for good 1 is homogeneous of degree zero in all prices and income, then what must be the value of the *sum* of the exponents:  $(\epsilon + \alpha + \eta)$ ? Justify your answer with algebra.

Circle the question you are answering and write your answer below. Full credit requires good grammar, legible writing, accurate spelling, and correct reasoning.

[end of exam]